

Paper and Janitorial Distributors

Challenge: Traditional Paper and Janitorial distribution software doesn't have core functionality that is as complete as you might like.

Solution: Infor's Distribution Software focuses on your line of business.

"We did not choose a software, a distribution software product that was within our industry, because we didn't find anything that was as comprehensive as what Infor does in terms of core distribution--very solid..."

- Patsy O'Grady, CIO of Strauss Paper Company



A more specific solution because Infor knows you're not just like every other Jan/San distributor.

SX.enterprise service and repair application is fully integrated for paper, janitorial, and packaging distributors who service the equipment they sell.

Benefits Include:

- Perform and track billable repairs, warranty repair, and internal jobs
- Account for parts and labor on repair orders
- Invoice customers for billable time and the vendor for warranty repair
- Keep complete maintenance histories by product, by model, by serial number
- Track technician time by work type with analysis of warranty time, billable time, and internal time to clock time
- Distribute vendor reporting using email or have it requested via the Internet
- Available sales limits and credit limits at the ship to level
- Flexible searching for "I need more of that roll tissue I bought last"
- Return goods tracking from customer to live stock, to sequestered stock, to vendor return, or to replacement, with full traceability
- Upgrades, substitutes, supercedes and generics all viewable from order entry

- Efficient point-of-sale entry and tendering for retail/walk-in operations
- Track serial number and lot number including shelf life and MSDS information
- Easy ordering of non-stocks online through vendor catalog
- Complementary product suggestions tied to item (floor scrubber, pads, brushes, cleaners) for add-on component

Our Paper / Janitorial user group is larger than most "Niche" specific software companies.



Strategic Sales Management

- Construction and Job Management
- Catalog and Direct Market Sales
- Advanced Bid Proposals
- Customer Price Books
- Crib and Indirect Material Management

NAED eBusiness Integration

- IDW2 Integration
- I2 Integration
- Material Xpress Integration
- Vanguard National Alliance
- Online Supplier Rebate Integration

Strategic Inventory Control, Procurement and Logistics

- DMI and VMI Integration
- eBuy Center
- eSource Center for Commodities
- CDC with Proof of Delivery
- Fleet Scheduling iCenter
- Overseas Trade Module for Importing

Business Solutions:

When it comes to the solutions that run your business, results are what matter. You don't need the most expensive software or the most complex. You need solutions that deliver bottom-line results by focusing on the essential challenges you face.

At Infor, solving these challenges is our passion. We offer solutions that are deeply focused on the unique needs of select manufacturing and wholesale distribution industries. With as much as 30 years experience in these industries, we can provide solutions with decades of industry-specific research, development, and practical application behind them.

The result? Software with the right combination of innovation and practicality, solutions that address your industry-specific needs without time consuming and costly customization, and products that deliver rapid ROI and world-class capabilities without long-term costs and complex implementations.

Infor understands the critical role that enterprise solutions play in running your business. We are committed to continually expanding our ability to solve the essential challenges that others cannot.

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