



## Infor ERP FACTS: Product Overview



In today's fast-paced, technology-driven business environment, distributors demand more than ever from their software – and from their service providers. With over twenty-five years of proven distribution software success, Infor ERP FACTS is designed to meet these growing demands.

### **A Quality System, A Proven Solution**

Since 1979, Infor ERP FACTS has set the industry standard as a leading distribution software system that is easy-to-use and easy-to-learn, at a price point that is affordable. Today, with expanded features and enhanced interfaces, Infor ERP FACTS is designed to help distributors of all types run a more efficient and more productive operation, end-to-end.

### **A Reliable Standard in Distribution Software**

Infor ERP FACTS allows distributors to enhance customer service, optimize inventory levels, increase productivity and improve profitability. Infor ERP FACTS provides a complete distribution management system that links all business functions. From the front office to the back office, key business elements are integrated and processes are automated throughout the intuitive Infor ERP FACTS system.

### **Component-Based Architecture**

By supporting both graphical and character-based environments, Infor ERP FACTS doesn't require the upgrade of existing technology to PCs. By allowing for the continued use of character-based terminals, additional hardware expenses can be avoided. For distributors using a graphical interface with PCs, FACTS provides a true thin-client environment.

### **Manage By Exception**

With the number of SKU's in your warehouse, do you have the resources to closely monitor each one for replenishment? Probably not. That's why Infor ERP FACTS can show you exception items and suggest replenishment orders as needed. With powerful business management tools, Infor ERP FACTS puts key information at your fingertips allowing you to make more informed decisions and keeping you a step ahead.

### **Current Reporting Options**

Current and accurate reports – when you want them, in the format you need. As one of the most critical services provided by Infor ERP FACTS, custom reports are available through Report Writer or exportable through other reporting applications such as Excel and Crystal Reports.

“With Infor ERP FACTS, all the information is right at our staffs fingertips so the end result is better service to our customers and increased sales for us.”

- Sam Garber, General Manager  
DRP Performance Products

# | distribution essentials

## CORE & ADD-ON SOLUTIONS:

Sales Orders  
Web-Based Storefront  
Relationship Management  
Inventory Control  
WMS  
EDI  
Purchase Orders  
Accounts Receivable  
Accounts Payable  
General Ledger  
Sales Analysis  
System Management  
FaxLink  
Report Writer  
Archive  
Forms Management  
Service and Repair  
Manufacturing Control  
Job Cost  
Payroll  
Email  
Document Delivery  
Business Intelligence

### Customized Security Settings

Through a host of security options that protect sensitive business information, Infor ERP FACTS allows you to secure your data and provide appropriate levels of access with complete confidence. With sixty-two security levels, you can easily assign each user a unique log-in code that limits their access to specified data within the system.

### Our Channel Partners

At Infor, we work side-by-side with a select group of the industry's best resellers to market, sell, deliver and support our products. The result? An extremely knowledgeable and experienced channel of Solution Partners with an ability to service our customers that is unparalleled in the business. With this team of professionals dedicated to the success of your business, we provide the best and most cost-effective local sales, service and support in the industry.

### Implementation. Training. On-Going Support

Choosing Infor ERP FACTS as the software system to run your business is a decision that you can make with complete confidence. A key benefit of selecting Infor ERP FACTS is the ability to leverage our expertise to support your business goals from start to finish. With our network of highly-trained, locally-based Channel Partners, Infor ERP FACTS customers receive extensive, hands-on service and support. From the implementation process and training, to on-going support and future upgrades, you will benefit from expert resources and quality service from true professionals.

### Adding Value for a Complete Solution

When it comes to managing a distributor's assets, Infor ERP FACTS has established a long and successful track record. With over 2,000 installations in the field, Infor ERP FACTS gives distributors the competitive edge that is crucial for success in today's distribution market. Infor ERP FACTS enables and empowers your employees by allowing them to improve productivity, accountability and accuracy.



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